



CEO CLUBS
International

NEGOTIATIONS

4 fallacies and a hidden truth

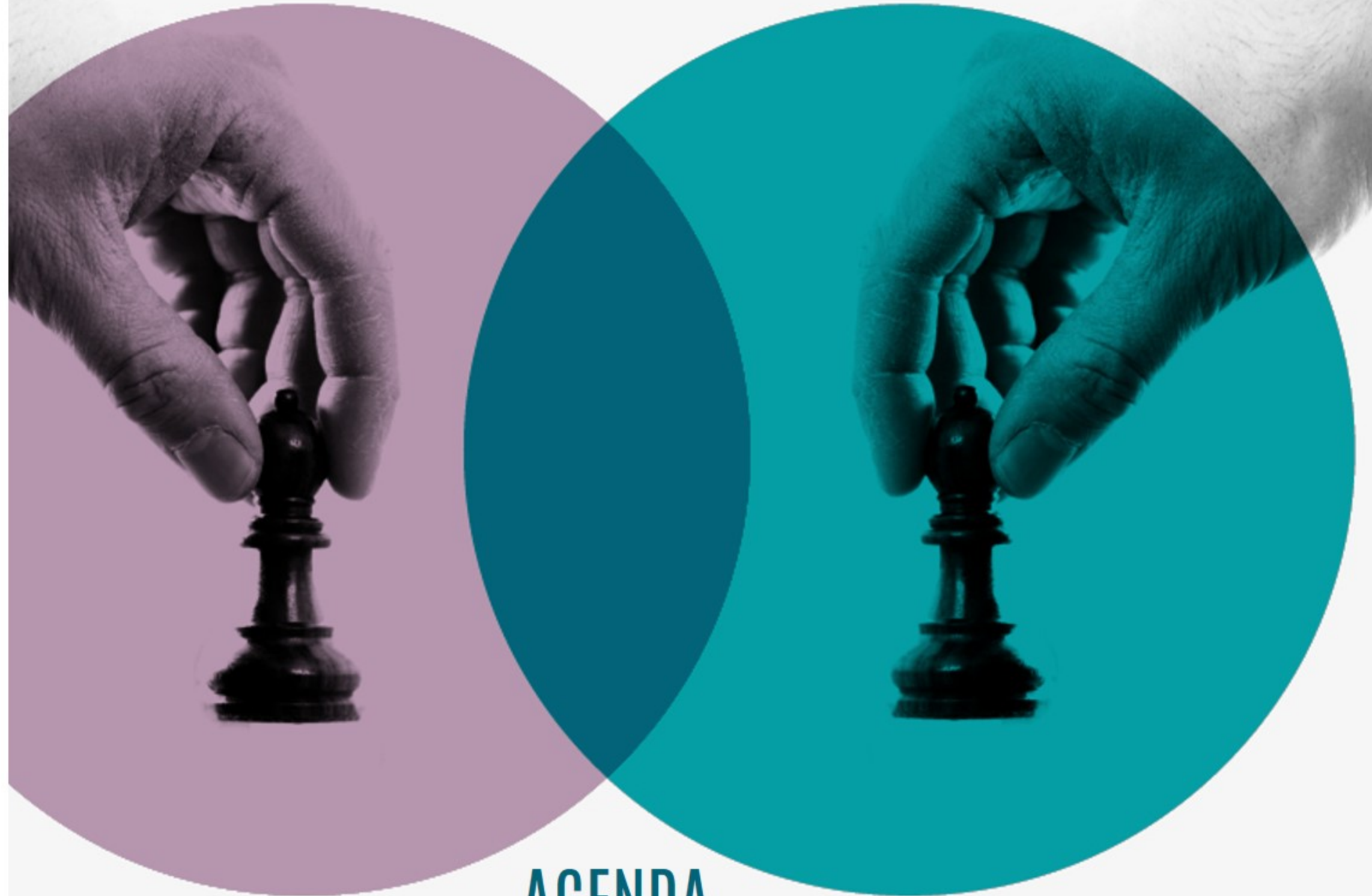
Our igniter will attack four popular, highly influential “truths” that give shape to common negotiating strategies that ultimately... do not work.

He will also bring to light the single most powerful negotiating weapon that lies in plain sight and which many of us choose to ignore.

with **Yannis Dimarakis**
Managing Partner
Scotwork Hellas



October 24
17.30 hrs | Venue: Lounge Goldair Handling*



AGENDA

17.30 – 18.30	Entrance process & Welcome coffee
18.30 – 19.30	Presentation
19.30 – 19.45	Q&As
19.45 – 21.00	Cocktail reception

*Goldair Handling Lounge @ Athens International Airport “El. Venizelos” Extra Schengen Area, (Opposite Gates A11-A13)